



CASWELL VLACHOS GROUP

ACQUISITIONS & MERGERS
BUSINESS BROKERAGE

Stephen Vlachos

Anyone who has spent some time with me over the years has heard me say that I believe that entrepreneurs are American heroes. I do not say that lightly. At the core of our free enterprise system of government is the creation of jobs. As we know, it is small business that creates the majority of jobs. Those that take the risk and put everything on the line to own a business provide a great service to our country by way of the jobs that they create. Besides my friends and family, I most enjoy the company of entrepreneurs and those that seek to become entrepreneurs.

Relevant Experience:

Sell-side mergers and acquisitions advisor that has facilitated the sale of dozens of operating companies since 2001.

2008 co-founder with Greg Caswell (partners since 2005) of the Caswell Vlachos Group, a sell-side mergers and acquisitions advisory firm.

Prior to CVG, for six years the top producer by a considerable margin of a regional, multi-office sell-side firm.

Entrepreneur having founded six Maine companies, three of which were building product related and two were lodging facilities.

Each company was founded with the sincere intent to be the best in their industry. The building products and lodging enterprises all grew to be significant, profitable ventures and each was successfully sold.

Creator and presenter of the "Managing for Profit" seminars which were day-long intensive, industry specific seminars for the kitchen, bath and remodeling industry, and for several years presented at program events throughout the U.S. and Canada for the benefit of industry business owners.

Co-author (with Leslie Vlachos) of the business management book "The Great Cash Hunt" published by the National Kitchen & Bath Association (NKBA).

Columnist writing on business management issues for the industry trade magazine "Kitchen & Bath Design News", as well as other publications.

President/CEO of a large building materials wholesale company servicing Maine and Atlantic Canada.

General Manager of two large lumber companies with management and sales responsibilities covering all of New England and New York.

Current affiliations:

License real estate broker in Maine, New Hampshire, Massachusetts and Florida
Member - Association for Professional Mergers & Acquisitions Advisors

Prior affiliations:

Member - Board of Directors, Hancock Lumber Company
Member - Board of Directors, Greater Portland Chamber of Commerce
Member - Planning Board in two different Maine communities
Chairman - National Education Committee of the NKBA
President - NKBA-Maine